



## EMPLOYEE SPOTLIGHT

Lisa Pfeifle has been with First State Bank Southwest for 14 years and her current title is Assistant Vice President/Real Estate Loan Officer. She began her career as a teller and later moved into the Loan Department as a Real Estate Loan Secretary.

She and her husband Randy live in Edgerton and have 2 grown sons. She volunteers as a Sunday School Teacher, the Food Shelf, Chamber Events, and School Functions.

She enjoys biking, spending time with family and being by the lake.



# Our Two Cents

Looking for a home loan? We have an app for that!

Our real estate lenders recently had personal apps made that can make communication through the home loan process even easier. You can even apply through the app!

Simply text the key words below to "36260" to get the app sent directly to your phone.

Add it to your home screen and you're ready to go!



"Jordan"  
Jordan Huiskens



"Adam"  
Adam Dahlquist



"Pipestone"  
Rob Woodbury



"Edgerton RE"  
Lisa Pfeifle

## CUSTOMER SPOTLIGHT

In the fall of 1995, Daryl and Sue Buffington bought their first semi-truck and started Triple D Express. The business grew from one truck with local deliveries to adding additional semi's, trailers and drivers to be an ocean to ocean company hauling in all lower 48 states. Today their boys, Daniel and David have joined the operation making it a true family business. Triple D Express now operates 4 over the road trucks and haul anything from lumber to livestock. After the boys joined in 2014, Daryl decided to start installing some of the equipment he had been delivering for one of his customers. He now is installing spray booths for automotive body shops in the tristate area. S&D Booths has 3 full time employees that travel with Daryl.

"Rob and the entire Pipestone staff have been there to help us grow and expand our business over the past 17 years. We have come to appreciate the great customer service and friendly atmosphere at FSBSW. Being on a first name basis with the people that are helping you grow your business shows that they truly want our business to succeed. In addition to our business banking, their team also has mentored us for our personnel banking needs and long term financial goals."



## PRODUCT FEATURE

### Bill Pay

Make the end of the month easier by paying bills online. Use this service to access your accounts online and make payments to just about anyone, saving you checks, stamps and trips to the mailbox. It just takes a few minutes each month to do it, and is easy to sign up!

#### Features

- Pay anyone in the country
- Available with any checking account
- Access accounts online 24/7
- No more checks or envelopes
- Secure encryption of your information
- Person to person payments
- FREE - No charge for transactions



No longer  
charging for  
online  
bill pay!

## Save the Date

**Worthington  
Shred Day  
Thursday, April 4th**